

AG 134
Agriculture Business Organization
Imperial Valley College
Spring 2013

Instructor	Dr. Pat Pauley
Contact Information	Office: 2700 #1 Telephone: (760) 355-6363 Secretary 760-355-6304 Email: patrick.pauley@imperial.edu Office Hours: MR 07:00-08:00 or by Appointment
Lecture Hours: 3	Credits: 3
Course Description	Study of farm technological advance, marketing, consumer demand, and other such factors as determinants of growth, types, and forms of agricultural business organization. Farm and farm-related businesses considered from standpoint of primary functions, services, and problems, credit and collections, business with banks, failures and reorganization. Emphasis on California farm-related industries.
Course Objectives	Student will: <ul style="list-style-type: none">• Expand their knowledge and understanding of:<ul style="list-style-type: none">○ Decision making○ Economic principles○ Acquisition of Farm Resources○ Management of Farm Enterprises○ Future opportunities in Agriculture
Required Text	Farm Business Management 3 rd Edition; Castle, Emery N.; Macmillan Publishing ISBN 0-02-320200-9
General Expectations	Students must comply with all rules and regulations of Standards of Student Conduct outlined in the Imperial Valley College General Catalog. For writing assignments I expect you to demonstrate proficiency in the use of the English Language. Grammatical errors and writing that do not express ideas clearly will affect your grade. Students who are unable to write correctly and have trouble expressing ideas clearly are urged to contact the appropriate campus resources for assistance.
Cell Phones and Pagers	I require that all cell phones, pagers and other noise making devices be turned off or to vibrate during class. If you must use these devices during class, I ask that you quietly and discretely leave the room. Failure to comply with such rules will earn you the opportunity to give a 5-minute oral presentation on an environmental topic of the instructor's choice during the next class period or to receive an automatic deduction of 20 points from your overall course grade.
Disability Information	Any student with a documented disability who may need educational accommodations should notify the instructor or the Disabled Student Programs and Services (DSP&S) office as soon as possible. DSP&S Room 2117, Health Sciences Building, (760) 355-6312
Late & Absent Policy	If you find that you need to excuse yourself early on rare occasion you should make every effort to get to class early so that you can sit close to the door. This will allow you to leave the room without disrupting the learning environment for your fellow students. Similarly, if you should not be able to avoid being late, it is your responsibility to come in and sit down in a manner that will not be disruptive. Either of these events are NOT to be regular

occurrences for any given student. Additionally, it will be the student's responsibility to obtain notes for any missed class time as I do not lend them.

Class Requirements

Class grading will be based on points in the following distribution:

Attendance/Participation class & department events	100 points
Exams	400 points

Grading

A = 100 – 90%
B = 89 – 80%
C = 79 – 70%
D = 69 – 60%
F = \leq 59%

Final grades will not be further adjusted as any "rounding" will be done on individual exams, quizzes or assignments.

Class Participation

Each student is expected to read the assigned material before coming to class. This will enable you to participate in the class discussions. Being able to interact in this manner will have positive effects on your quiz and exam performance.

Exams

Two exams will be given. Exams may include true/false, short answer, multiple choice, and short essay questions. Exams will be worth 200 points each. **NO MAKE-UP EXAMS!**